

Dear Colleague:

I would like to take this opportunity to highly recommend a colleague of mine to your organization. During my role as Medical Director, Scott Foster and I have worked closely together for nearly 15 years. We often co-developed inventive programs targeting the specific health needs of various employers and their workforces.

Since 1996, Scott Foster and Wellco Corporation have been the exclusive provider of wellness programs to our employees and to our corporate clients. I have personally worked with him on dozens of wellness programs including our pilot program here at St. John Health.

Wellco's innovative programs have extended beyond traditional biometric measurements. With Scott's leadership, the program has focused on sustainable health changes through continuous monitoring and follow-up. We are three years into our wellness pilot program. It has been very well received and has even been featured as a model program in the Detroit Free Press. Senior administrators at the health system have been very supportive of our progress and the program will likely grow to include our 18,000 employees.

Wellco's HealthHammer wellness system is the most complete health risk appraisal tool I have ever worked with. After working with many health risk appraisals throughout the nation, I have found the HealthHammer to be the most comprehensive. Without a doubt, their data and communication management capabilities are second to none.

Scott Foster is a strong advocate for employee wellness and has a wealth of knowledge. I highly recommend Scott and Wellco Corporation to you without hesitation. If you have questions about my personal experience, please feel free to contact me at (248) 849-3195.

Sincerely,



Andrew J. Vosburgh, MD  
Corporate Medical Director  
St. John Health

P.S. – Wellco recently lowered medical costs for many of our high-risk employees by 63% and provided an overall return on investment of nearly 3:1.